

REFERRAL PARTNER

| | | | |
|---------------------------|---|----------------------|--|
| Name | | Mobile Number | |
| Company | | Email | |
| Who is submitting? | <input type="checkbox"/> Borrower <input type="checkbox"/> Escrow <input type="checkbox"/> Mortgage Broker <input type="checkbox"/> Realtor | | |

BORROWER INFORMATION

| | BORROWER | CO-BORROWER |
|---|--|--|
| Borrower | | |
| Experience | <input type="checkbox"/> Experienced (4+) <input type="checkbox"/> Limited (1-3) <input type="checkbox"/> None (0) | <input type="checkbox"/> Experienced (4+) <input type="checkbox"/> Limited (1-3) <input type="checkbox"/> None (0) |
| Credit Score | <input type="checkbox"/> 720+ <input type="checkbox"/> 660-719 <input type="checkbox"/> 620-659 <input type="checkbox"/> 580-619 <input type="checkbox"/> 500-579 <input type="checkbox"/> <500 | <input type="checkbox"/> 720+ <input type="checkbox"/> 660-719 <input type="checkbox"/> 620-659 <input type="checkbox"/> 580-619 <input type="checkbox"/> 500-579 <input type="checkbox"/> <500 |
| Foreclosure | <input type="checkbox"/> None <input type="checkbox"/> < 12 Mo. <input type="checkbox"/> 12+ Mo. <input type="checkbox"/> 24+ Mo. <input type="checkbox"/> 36+ Mo. | <input type="checkbox"/> None <input type="checkbox"/> < 12 Mo. <input type="checkbox"/> 12+ Mo. <input type="checkbox"/> 24+ Mo. <input type="checkbox"/> 36+ Mo. |
| Bankruptcy | <input type="checkbox"/> None <input type="checkbox"/> < 12 Mo. <input type="checkbox"/> 12+ Mo. <input type="checkbox"/> 24+ Mo. <input type="checkbox"/> 36+ Mo. | <input type="checkbox"/> None <input type="checkbox"/> < 12 Mo. <input type="checkbox"/> 12+ Mo. <input type="checkbox"/> 24+ Mo. <input type="checkbox"/> 36+ Mo. |
| Non-Entity Borrower | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Citizenship | <input type="checkbox"/> US Citizen <input type="checkbox"/> Permanent Resident (Green Card) <input type="checkbox"/> Non-Permanent Resident | <input type="checkbox"/> US Citizen <input type="checkbox"/> Permanent Resident (Green Card) <input type="checkbox"/> Non-Permanent Resident |
| Total Cash & Liquid Reserves | | |
| Borrower Net Worth | | |

PROPERTY PARAMETERS

| | | | |
|----------------------------------|---|-----------------------------|---|
| Subject Property Address | | | |
| Purpose of Loan | <input type="checkbox"/> Purchase <input type="checkbox"/> Refinance <input type="checkbox"/> Refinance C/O | | |
| Type of Loan | <input type="checkbox"/> Rehab 85% LTC <input type="checkbox"/> Ground-up 85% LTC <input type="checkbox"/> Fix & Flip <input type="checkbox"/> Residential Bridge <input type="checkbox"/> MF / Comm Bridge <input type="checkbox"/> Land <input type="checkbox"/> Non QM | | |
| Property Type | <input type="checkbox"/> SFR <input type="checkbox"/> Condo <input type="checkbox"/> Townhome <input type="checkbox"/> PUD <input type="checkbox"/> Commercial <input type="checkbox"/> Mixed Use <input type="checkbox"/> Industrial <input type="checkbox"/> Land <input type="checkbox"/> 2-4 Units <input type="checkbox"/> 5+ Units | | |
| Purchase Transaction Type | <input type="checkbox"/> REO <input type="checkbox"/> Standard <input type="checkbox"/> Foreclosure <input type="checkbox"/> Probate <input type="checkbox"/> Trustee Sale <input type="checkbox"/> Short Sale | | |
| Intended Occupancy | <input type="checkbox"/> Primary Res <input type="checkbox"/> Second Home <input type="checkbox"/> Investment Property | Use of Funds | <input type="checkbox"/> Business <input type="checkbox"/> Personal <input type="checkbox"/> Both |
| # of Units | <input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10+ | Transaction Type | <input type="checkbox"/> Commercial <input type="checkbox"/> Residential |
| Purchase Price | | Suburban / Rural | <input type="checkbox"/> Suburban <input type="checkbox"/> Rural |
| Purchase Date | | Preferred Close Date | |
| Purchase Status | <input type="checkbox"/> Inquiry <input type="checkbox"/> Offered <input type="checkbox"/> Accepted | Occupancy at COE | <input type="checkbox"/> Vacant <input type="checkbox"/> Rented <input type="checkbox"/> Squatter <input type="checkbox"/> Eviction Needed <input type="checkbox"/> Owner Occupied |
| Reno Budget | | Special Notes | |
| Sq. Ft. Adding | | | |
| Market Value | | | |
| AR Value | | | |

IF A REFINANCE COMPLETE THE FOLLOWING:

| LIEN POSITION | LENDER | BALANCE | RATE | OPTIONS |
|---|--------|---------|------|---------|
| <input type="checkbox"/> 1st TD <input type="checkbox"/> 2nd TD <input type="checkbox"/> 3rd TD | | | | |
| <input type="checkbox"/> 1st TD <input type="checkbox"/> 2nd TD <input type="checkbox"/> 3rd TD | | | | |
| <input type="checkbox"/> 1st TD <input type="checkbox"/> 2nd TD <input type="checkbox"/> 3rd TD | | | | |
| <input type="checkbox"/> 1st TD <input type="checkbox"/> 2nd TD <input type="checkbox"/> 3rd TD | | | | |

CROSS COLLATERAL INFORMATION

| | | | |
|----------------------------------|---|---------------------------|---|
| Subject Property Address | | | |
| Purchase Price | | Reno Budget | |
| Purchase Date | | Sq. Ft. Adding | |
| Purchase Status | <input type="checkbox"/> Inquiry <input type="checkbox"/> Offered <input type="checkbox"/> Accepted | Market Value | |
| Purchase Transaction Type | <input type="checkbox"/> REO <input type="checkbox"/> Standard <input type="checkbox"/> Foreclosure <input type="checkbox"/> Probate <input type="checkbox"/> Trustee Sale <input type="checkbox"/> Short Sale | AR Value | |
| 1st TD | | Intended Occupancy | <input type="checkbox"/> Primary Residence <input type="checkbox"/> Second Home <input type="checkbox"/> Investment Property |
| 2nd TD | | Rental Income | |

LOAN REQUEST

| | | | |
|--------------------------------|--|------------------------------------|--|
| Lien Position | <input type="checkbox"/> 1st TD <input type="checkbox"/> 2nd TD <input type="checkbox"/> 3rd TD | Broker Points | |
| Loan Amount Requested | | Broker Processing | |
| Loan Term Requested | <input type="checkbox"/> I/O due 6 mo <input type="checkbox"/> I/O due 1 yr <input type="checkbox"/> I/O due 2 yrs <input type="checkbox"/> I/O due 3 yrs <input type="checkbox"/> I/O due 5 yrs <input type="checkbox"/> 30 yr fixed | Referral Partner Licensing? | <input type="checkbox"/> _____ <input type="checkbox"/> BRE Sales <input type="checkbox"/> BRE Broker <input type="checkbox"/> None |
| Interest Rate Requested | <input type="checkbox"/> Inquiry <input type="checkbox"/> Offered <input type="checkbox"/> Accepted | Referral Partner - Paid To | |
| Mortgage Payment Type | <input type="checkbox"/> Interest Only Payment <input type="checkbox"/> Fully Amortized Payment | | |
| Prepayment Penalty | <input type="checkbox"/> 3 month <input type="checkbox"/> 6 month <input type="checkbox"/> 9 month <input type="checkbox"/> 12 month <input type="checkbox"/> None | | |

APPLICANT QUESTIONNAIRE

| | BORROWER | CO-BORROWER |
|---------------------------|---|--|
| Name | | |
| Address | | |
| Own / Rent | <input type="checkbox"/> Own <input type="checkbox"/> Rent | <input type="checkbox"/> Own <input type="checkbox"/> Rent |
| Number of Years | | |
| SSN | | |
| DOB | | |
| Marital Status | <input type="checkbox"/> Married <input type="checkbox"/> Unmarried <input type="checkbox"/> Single (Never Married) | <input type="checkbox"/> Married <input type="checkbox"/> Unmarried <input type="checkbox"/> Single (Never Married) |
| Spouses Name | | |
| Cell | | |
| Work/Home | | |
| Email | | |
| Current Employer | | |
| Type of Business | | |
| Monthly Employment Income | | |
| Total Other Income | | |
| Heard About Us | <input type="checkbox"/> Email <input type="checkbox"/> Past Client <input type="checkbox"/> Social Media <input type="checkbox"/> Text <input type="checkbox"/> Voicemail <input type="checkbox"/> Website <input type="checkbox"/> Referral - Name: _____ Ph. No. _____ | |

PROJECT

| | |
|-------------------------------|--|
| Relationship to the Seller | <input type="checkbox"/> Family Member (Immediate) <input type="checkbox"/> Business Partner (Present) <input type="checkbox"/> Unknown <input type="checkbox"/> Family Member (Non-Immediate) <input type="checkbox"/> Business Partner (Past) <input type="checkbox"/> Other _____ |
| Amount of Renovation Draws | <input type="checkbox"/> N/A <input type="checkbox"/> 2 <input type="checkbox"/> 4 <input type="checkbox"/> 6 <input type="checkbox"/> 8 <input type="checkbox"/> 10 <input type="checkbox"/> 1 <input type="checkbox"/> 3 <input type="checkbox"/> 5 <input type="checkbox"/> 7 <input type="checkbox"/> 9 |
| Name of General Contractor | |
| Summary of Execution Strategy | |
| Loan Exit (Timeline) | <input type="checkbox"/> 1-3 Months <input type="checkbox"/> 4-6 Months <input type="checkbox"/> 7-9 Months <input type="checkbox"/> 10-12 Months <input type="checkbox"/> 12-18 Months <input type="checkbox"/> 19-24 Months |
| Loan Exit Plan | |

| PURCHASE INFO | COMPANY | NAME | PHONE # | EMAIL | ORDER # |
|---------------|---------|------|---------|-------|---------|
| Escrow | | | | | |
| Title | | | | | |
| Insurance | | | | | |
| Inspection | | | | | |
| Interior | | | | | |

DECLARATIONS

| | Borrower | Co-Borrower |
|--|---|---|
| Are there any outstanding judgments against you? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you been declared bankrupt within the past 7 years? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you a party to a lawsuit? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you presently delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you ever been convicted of a felony or other fraud related crimes? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you in a Civil Union or a Domestic Partnership, or do you have a non-borrowing spouse, or are a party to a Designated Beneficiary Agreement? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you obligated to pay alimony, child support or separate maintenance? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Is any part of the down payment borrowed? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you a co-maker or endorser on a note? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are you a US citizen? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Do you intend to occupy the property as your primary residence? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you had an ownership interest in a property in the last 3 years? | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| What kind of property did you own - principal residence (PR), second home (SH), or investment property (IP)? | <input type="checkbox"/> PR <input type="checkbox"/> SH <input type="checkbox"/> IP | <input type="checkbox"/> PR <input type="checkbox"/> SH <input type="checkbox"/> IP |
| How did you hold title to the home - solely by yourself (S), jointly with your spouse (SP), or jointly with another person (O)? | <input type="checkbox"/> S <input type="checkbox"/> SP <input type="checkbox"/> O | <input type="checkbox"/> S <input type="checkbox"/> SP <input type="checkbox"/> O |

ACKNOWLEDGEMENT AND AUTHORIZATION FOR BACKGROUND CHECK

Each of the undersigned specifically represent to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of this information contained in this application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine, or imprisonment or both under the provisions of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested pursuant to this application (the "Loan") will be secured by a mortgage or deed of trust on the property described in this application; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in this application are made for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated in this application; (6) the Lender, its servicers, successors or assigns may retain the original and/or an electronic record of this application, whether or not the loan is approved; (7) the Lender and its agents, brokers, insurers, servicers, successors and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in this application if any of the material facts that I have represented herein should change prior to closing of the Loan; (8) in the event that my payments on the Loan become delinquent, the Lender, its servicers, successors, or assigns my, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer credit reporting agencies; (9) ownership of the Loan and/or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors or assigns has made any representation or warranty, express or implied, to me regarding the property or the condition or value of the property; (11) my transmission of this application as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of this application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of this application were delivered containing my original written signature; (12) Lender will retain this application and any other credit information Lender receives, even if no loan or credit is granted; (13) Lender is authorized to provide any insurer, lender, or investor, or their successors, with any information and documentation they may request with respect to my/our application, credit or loan; and (14) Lender may rely on the representations set forth herein without verifying the information provided by the borrower.

By signing this form, I/we hereby authorize lender to conduct a background and/or credit check. Additionally, the undersigned and each party to this loan, authorizes lender to disclose to any third party, employee, agent or assignee thereof information regarding background and credit experience. I understand that it is a federal crime punishable by fine or imprisonment, or both, to knowingly make any false statement when applying for this mortgage, as applicable under the provisions of title 18, United States code, 1014. I also understand that the lender intends to use the data obtained through the investigation for due diligence purposes only, and shall not disclose such information to any other party except as otherwise authorized above.

| | |
|---|--|
| Borrower / Authorized Signer Name (print) | Co-Borrower / Authorized Signer Name (print) |
| Borrower / Authorized Signer Name (Signature) Date | Co-Borrower / Authorized Signer Name (Signature) Date |